



WHITE PAPER

The Business Value of SAP Testing Solutions

EXECUTIVE SUMMARY

TABLE 1

Three-Year ROI Analysis per 100 Users



IN THIS WHITE PAPER

NEED FOR SAP TESTING SOLUTION

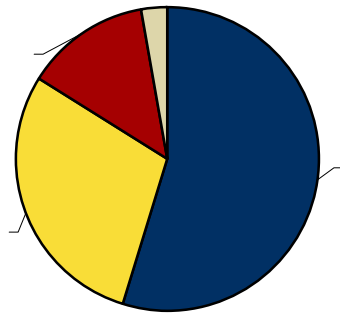
Option 1

☒ **Option 2**

BENEFITS

FIGURE 1

Average Annual Benefits of SAP Testing per 100 Users



Total = \$23,516

Specific Benefit Areas

IT Staff Efficiency: \$12,854 Average Annual Benefit per 100 Users

test cycle time has been reduced by 54% on average, from 1.7 weeks to three-quarters of one week

Downtime/User Productivity: \$6,901 Average Annual Benefit per 100 Users

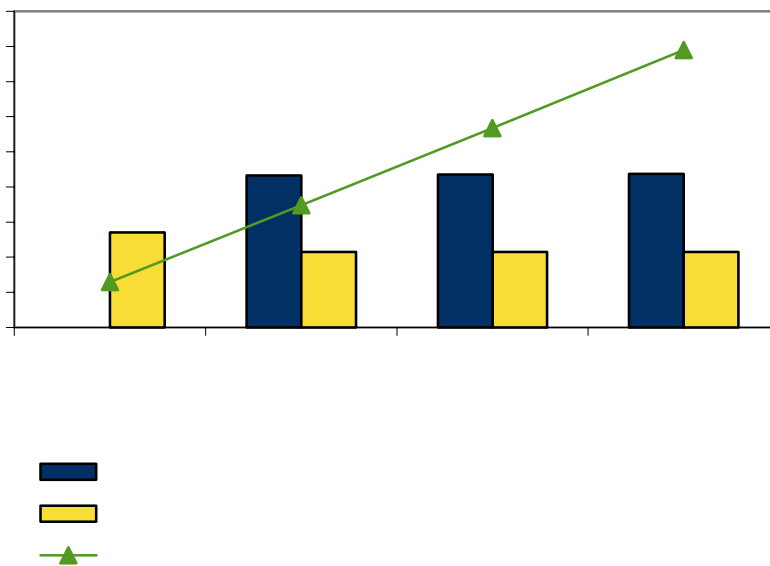
Cost Reduction: \$3,084 Average Annual Benefit per 100 Users

Business Benefit: \$677 Average Annual Benefit per 100 Users

CASH FLOW OVER TIME

FIGURE 2

Benefit, Investment, and Cash Flow per 100 Users



CHALLENGES AND OPPORTUNITIES

SAP's evolving road map combined with partnerships can facilitate this evolution.

CONCLUSION

Drive Business Agility and Manage Complexity as the Economy Shifts

CASE STUDY

Global Food Processing Organization

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