



Business VoIP Comparison Guide—The Best of the Best

What you need to know before you buy your
new business phone system

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Business Phone System Buyer's Guide

If you're in the business for Business VoIP, then it's important you find the right provider for your unique needs. We've laid out the top five VoIP Phone System providers for your small-to-medium-sized business to facilitate your search. Take your pick according to what *you* need!

And, the winners are...

1. **Most Reliable—Allworx Corporation**
2. **Most Adaptable—NEC Sphere**
3. **Easiest to Use—TalkSwitch**
4. **Most Established—Nortel**
5. **Best in Show—Avaya**



1. Allworx Corporation—Most Reliable



Basic Info:

Established in 1998, Allworx has a long-running standard of reliability, and the awards to back it up—here are just a few: *Internet Telephony* magazine's 2005, *The CRN Emerging Vendors Award*, 2007 Communications Solutions Product of The Year, 2008 VON Innovator Award, and 2009 Best-of-Show award at the Internet Telephony Conference & EXPO East.

Website: <http://www.allworx.com/>

Email: contact@allworx.com

Phone: 585.421.3850

Fax: 585.421.3853

System Information:

Business Phone System Buyer's Guide

Product Name: Allworx 6x

Best for a Business Size of: Up to 60 users (though, available for up to 100)

Protocols Supported: IMAP4, POP3, SMTP, and VPIM

Installation: Requires Professional Installation

Service Support: National

Support Supplier: Direct and local dealers

Average Price per User: \$100 - \$297

2. NEC Sphere—Most Adaptable

NEC Sphere

Basic Info: One of the early business phone system providers, NEC Sphere was established in 1994—a time frame which has allowed them to perfect the adaptability of their business VoIP consoles, and touts 99.999% reliability. If you have a slightly larger business, or one you see expanding rapidly, NEC Sphere would be a great solution for you, as it is most capable of adapting to your changing needs.

Website: <http://www.necsphere.com>

Email: info@necsphere.com

Phone: (888) 774-3732

Fax: (847) 793-9690

System Information:

Product Name: Spherically IP PBX

Best for a Business Size of: Flexible—Up to 30,000 users

Protocols Supported: IMAP4, POP3, SMTP, VPIM, and numerous others

Installation: Professional installation is recommended, but if the system needs to be moved, changed, or added to, it may be done easily in the office.

Service Support: International

Support Supplier: Local Dealer

Average Price per User: N/A, Varies

3. TalkSwitch—Easiest to Use



Basic Info: Around since 1990, Talkswitch has a reputation for clarity and efficiency. Its first business phone system, Concero Switchboard, was developed in 1998, with iterations, and entirely new systems stemming off of this first development, Talkswitch is

Business Phone System Buyer's Guide

the right choice for truly small businesses—no IT departments necessary for tech support, here.

Website: <http://www.talkswitch.com>
Email: general@talkswitch.com
Phone: 1-888-332-9322
Fax: 613-725-2898

System Information:

Product Name: 848vs
Best for a Business Size of: Up to 16 users (combined analog & VoIP)
Protocols Supported:
Installation: Requires Professional Installation
Service Support: National
Support Supplier: Direct and local dealers
Average Price per User: \$100 - \$300

4. Most Established—Nortel



Basic Info: As a global leader in technical communications, business VoIP phone systems are just one sector of this corporate giant. They offer a wide range of products, and if you are looking for supplementary communications devices, Nortel would be a smart choice, as purchasing within one brand eliminates any compliance issues you may otherwise have.

Website: <http://www.nortel.com>
Email: N/A
Phone: 1-800-4NORTEL (1-800-466-7835)
Fax: N/A

System Information:

Product Name: Nortel: Software Communication System 500
Best for a Business Size of: 30 to 500 users
Protocols Supported: IMAP4, POP3, SMTP, and numerous others
Installation: Requires professional installation
Service Support: International
Support Supplier: Local Dealer
Average Price per User: N/A, varies

Business Phone System Buyer's Guide

5. Best in Show—Avaya



Basic Info: The flexibility, reliability, and accountability that Avaya brings to VoIP, makes it the Best in Show—an all-around workhorse, with consistent delivery, Avaya has established themselves at the top of the heap. You cannot go wrong with Avaya.

Website: <http://www.avaya.com>

Email: N/A

Phone: 1 866 GO-AVAYA

Fax: N/A

System Information:

Product Name: IP Office

Best for a Business Size of: Generally 32 to 270 users (but, Avaya does offer models that support up to hundreds of thousands of users.)

Protocols Supported: IMAP4, POP3, SMTP, and VPIM

Installation: Requires professional installation

Service Support: National

Support Supplier: Direct and Local Dealer

Average Price per User: \$100 - \$298

What's the gist?

These are the top performers in the business VoIP industry, and each has its own strengths—now, it's up to you to figure out which one suits your needs best. For more information contact us for a FREE, ***no obligation*** quote, so we can set you up with the right vendor for you.